### **INDUSTRY WEBINAR**

### THE ROAD TO RECOVERY

MAY 13<sup>th</sup> 2020

TOURISM TROPICAL NORTH QUEENSLAND

CAIRNS & GREAT & BARRIER REEF

### What the customer is saying

**STARTING TO PLAN** – Around 70% of Australians have started thinking about travel, up from just 40% four weeks ago. 40% of those planning an overseas trip are considering Australia or at not yet sure what they will do.

LOCAL DRIVE TRIPS – Most people are planning daytrips and local drives. People are 43% more likely to drive, but less likely to go by plane, bus, cruise/boat

**TRAVEL TO RECONNECT** – Most are planning to visit friends / relatives, and want to make a positive impact through travel

**TRAVELLING TO SEE –** friends and relatives, iconic natural places, the beach, enjoy local food

**THEY LIKE IMAGES OF** – great road trips, open space, beautiful scenery. They are not as keen to see – lots of people, tour guides (too close),



### A decade of 7% p.a. growth (2010-19)

TOURISM

IEENSLAND





### A tough year ahead

Monthly Impact of COVID-19 on Visitor Spend by Market (Origin)





### Recovery Scenarios (5 – 10 years)

Recovery Timeframe 2020 - 2025



# **STRATEGIC DIRECTION**

#### TOP FIVE STRATEGIC ISSUES

- 1) **Domestic-led:** Secure our share of the domestic market through boosting awareness of the destination and drive conversion
- 2) Aviation-driven: Ensure affordable access to and within the destination and encourage greater dispersal
- 3) **Diversification:** of the visitor mix to provide for more sustainable yearround growth in the value of tourism including drive, education, events, etc
- 4) **Phased recovery:** starting with locals, regional drive, intrastate, interstate (once planes are flying) and international in 2021
- 5) Focus on personal space: and direct contributions to environmental conservation and thriving communities





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#### Roadmap to easing Queensland's restrictions



A step-down approach to COVID-19

CONTINUING CONDITIONS + Social	distancing, 1.5 metres and hygiene + Stay	at home if you're sick • Tracking, tracing, r	apid response  + COVID SAFE Plans			
EASING TO DATE	STAGE 1: 15 MAY 2020 (4 weeks)	STAGE 2: 12 JUNE 2020 (4 weeks)	STAGE 3: 10 JULY 2020			
SCHOOLS PLAN 11 May Kindy, 1	Prep Years 1, 11, 12 25 May Years 2-	10 School holid	days (27 jun -12 jul)			
<ul> <li>Family, friends and community</li> <li>Satherings in home s (household + 2 visitors from the same en different households, or up to 5 visitors from the same household)</li> <li>Household or one friend and within 50 lons of home for recreational purposes: <ul> <li>go for a drive</li> <li>have a picnic</li> <li>visit an ational park</li> <li>go fishing, boating or jet-skiing</li> </ul> </li> <li>Altoning rotal is hopping for non-essential items within 50 lons of home for some and with the same household?</li> <li>Altoning rotal is hopping for non-essential items within 50 lons of home for some and years 1.11 and 12</li> <li>25 May: Years 2–10.</li> </ul>	<ul> <li>Family, friends and community</li> <li>Gatherings in homes (max 5 visitors, allowed from separate households)</li> <li>Gatherings of up to 10 people: <ul> <li>outdoos, non-contact activity</li> <li>personal training</li> <li>pools (indoor and outdoor)</li> <li>public spaces and lagoons* (e.g. South Bank Parklands, Caims, Artie Ba ach etc)</li> <li>parks, playground equipment, skateparks and outdoor gyms</li> <li>libraries</li> <li>weddings</li> <li>places of worship and religious ceremonies</li> <li>funerals (max 20 indoors or 30 outdoors)</li> </ul> </li> <li>Becaute parks <ul> <li>places of worship and religious ceremonies</li> <li>funerals (max 20 indoors or 30 outdoors)</li> </ul> </li> <li>Becaute prime at any one time for: <ul> <li>dining in: restaurants, cafés, pubs, registered and licewel cubs, RSL clubs and hotels (with COVID SAFE Checklist) – nobars or gaming</li> <li>open homes and actions</li> <li>beauty therapy and nail saloms (with COVID SAFE Checklist)</li> </ul> </li> </ul>	<ul> <li>Family, friends and community</li> <li>Gatherings of up to 20 people:</li> <li>homes</li> <li>public spaces and lagoons (e.g. South Bank Parklands, Caims, Airlie Beach etc)</li> <li>non-contact indoor and outdoor community sport</li> <li>personal training</li> <li>gyms*, health clubs* and yog ast udios*</li> <li>pools (ind or and outdoor) and community sport sclubs</li> <li>museums, art galleries and historic sites</li> <li>weddings</li> <li>parkis, playground equipment, skate parks and outdoor gyms</li> <li>libraries</li> <li>histories</li> <li>places of worship and religious ceremonies</li> <li>funerational and state parks</li> <li>places of worship and religious ceremonies</li> <li>funeration (max 50)</li> <li>Recensational travel, camping and accommodation, including car avan parks (max 250 kms within your region)</li> <li>Businesses and economy</li> <li>Retail shopping</li> <li>20 people permitted at anyone time for:</li> <li>dining in: restaurants*, café s*, pubs*, nogistered and iscensed clubs*, RSL clubs*, hotels* and casinos* – no bars org aming</li> <li>indoor cin emas</li> <li>outdoor aming and autioms</li> <li>outdoor amas autioms</li> </ul>	<ul> <li>Subject to farther planning and review, intensitate and further intrastate travel will be permitted and a maximum of 100 people will be permitted for:</li> <li>gatherings in public spaces and homes</li> <li>dining in: rest aurants, cafés, pubs, register ed and teemsed clubs, PSL clubs, food courts and hotels</li> <li>indoor cinemas</li> <li>places of worship and religious ceremonies</li> <li>museums, art galleries and his toric sites</li> <li>pools and community sports clubs</li> <li>community sport</li> <li>gyms, health clubs and yog a studios</li> <li>outdoor amusement parks, zoos and arcades</li> <li>concert venues, theatres, aremas, auditoriums and studiums</li> <li>weddings</li> <li>funerals</li> <li>sauras and bathhouse s</li> <li>open homes and auctions</li> <li>casinos, garning and gambling venues</li> <li>pubs, registered and licens ed clubs, RSL clubs and hotel</li> <li>nightclubs</li> <li>beauty therapy, tarming, nail salors and spas, tattoo parlours and not recent sites</li> <li>hiking, camping and other recreational activities in national and state parks.</li> </ul>			
<ul> <li>Surveillance and epidemiological indicators suggest a movewould NOT present an undue risk</li> <li>Testing is widespread and a dequately identifies community transmission</li> <li>Points ource out breaks are effectively contained by public health actions.</li> </ul>	<ul> <li>Dining in: restaurants, cafés, pubs, registered and licensed clubs, RSL clubs and hotels (max 20) for locals only (must show proof of residence) – no bars organning</li> <li>Recreational travel (500kms within the outback if you live in the outback).</li> </ul>	<ul> <li>&gt; concert venues*, the atres*, aremas*, au ditoriums* and statistums*</li> <li>&gt; beau tytherapy, nail salons, tanning, tattoo parlours and spas (with register of clients and COVID Safe Checklist)</li> <li>&gt; School holidays – drive holiday in your region – Queenstanders backing Queenstand</li> <li>&gt; Tourism a commo dation</li> </ul>	The public healt h rules to main tain: Physical distancing A square metres perpension when indoors Hand hygiene Respiratory hygiene Frequent environmental cleaning and disinfection			
		Outback > Dining in: restaurant s*, cafés*, pubs*, register ed an d	*More with COVID SAFEPIan approved by health outhor bies			



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livein the outback).

license d clubs\*, RSL club s\* and hotels\* (max 50) for tocats only (must show proof of residence) - no bars

Recreational travel (within the outback if you)

### The Way Forward through Campaigns

**LOCAL TRAVEL** – partnership with News Corp and Drive North Qld (MAY)

**REGIONAL TRAVEL** – Drive North Queensland partnership with RTOs and BIG4 (MAY/JUNE)

**WHOLE OF STATE** – Intrastate Brand Campaign with retail partners (JUNE/JULY)

**INTERSTATE** – Interstate Brand campaign with dedicated TVC, retail partners and airlines (AUG/SEPT)

**NEW ZEALAND / OS –** publicity–led and planning underway (LATE 2020 / EARLY 2021)





### The Way Forward through Campaigns

Travel Restrictions & Campaigns	2020							2021						
	May	June	July	August	September	October	November	December	January	February	March	April	May	June
	Stages 1-3 (Intrastate)			Future Stages (Interstate) TBC			International travel TBC							
Always On Digital & PR														
Local Drive Campaign														
Drive North Queensland														
Intrastate Campaigns														
Interstate Campaigns										_				
International Marketing														









### Developing a COVID-Safe Plan

1) COMPLY WITH WORK SAFE AUSTRALIA — use the checklists relevant to your business https://www.safeworkaustralia.gov.au/covid-19-information-workplaces to ensure you are compliant

2) **DEVELOP YOUR PLAN** – create a plan specific to your premises, starting with the Qld Government factsheets for businesses\*:

https://www.business.qld.gov.au/running-business/whs/resources-covid-19

**3) DISPLAY YOUR PLAN** – if you are already compliant with the <u>State Government Roadmap</u>, make a summary of your plan visible on arrival

**\*SHARE YOUR PLAN**— if there isn't a checklist that covers your type of business, work with your industry association to develop something specific for you and submit your plan to QTIC (via TTNQ) who is preparing an industry level plan approved by Qld Health and working with the Public Health Units in each region





## LETS WORK TOGETHER MORE THAN EVER IN 2020 & BEYOND

### Thank you.

